

FOR IMMEDIATE RELEASE

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KION North America Forms Dealer Advisory Council

SUMMERVILLE, S.C. — KION North America is excited to announce the formation of the KION North America Dealer Advisory Council. With high expectations for growth of the Linde and Baoli brand of trucks, a strong partnership between KION North America and our dealer network is essential. The advisory council provides a format for dealer representatives to gather with KION North America executive management and provide the voice of the dealer network regarding topics critical to our mutual success and growth.

In addition to providing input to KION North America management, the council will also develop and share best practices amongst themselves, which will also be communicated throughout the dealer network. It is our goal to work more closely with the KION North America dealer network to evaluate and understand the needs of the end customer and our dealer partners so that we can collaborate and execute the best strategy for maximum sustainable growth.

Vincent Halma, president and CEO of KION North America, said, "There is always an open door for our dealers to communicate directly with KION North America management. The council provides us the opportunity to gather several times a year and discuss topics that are important to our dealers and end customers. We are pleased that so many people share our passion to grow the business and invest in the KION North America network of dealers."

The Dealer Advisory Council members are:

Bo Bennett, Vice President Bennett Material Handling

Adrian Gonzalez, CEO Bravo Montacargas

Marie Eade, Director of Sales Capital Industrial Sales & Service

Greg Costa, President Delta Materials Handling, Inc

Mike Milhoan, Sales Manager Homestead Materials Handling Co.

Ken Sarbaugh, President Kensar Equipment Company

Frédéric Chatel, President Manutention Québec

Randy Matthai, President Matthai Material Handling, Inc.

David Son, Sales Manager OnSite Services

Madison Allen, President Select Equipment

Jerry Weidmann, President Wolter Group LLC

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KION North America Corporation

Headquartered in Summerville, S.C., <u>KION North America Corporation</u> is a member of the KION GROUP AG, one of the world's two leading manufacturers of industrial trucks. Their brand companies, Linde, Baoli and STILL serve the specific

KION North America



requirements of the U.S., Canadian and Mexican markets with a comprehensive and complementary product portfolio. Their products are known for their innovative technologies, low energy consumption and low operating costs.

Disclaimer

This release contains forward-looking statements that are subject to various risks and uncertainties. Future results could differ materially from those described in these forward-looking statements due to certain factors, e.g. changes in business, economic and competitive conditions, regulatory reforms, results of technical studies, foreign exchange rate fluctuations, and the availability of financing. We do not undertake any responsibility to update the forward-looking statements in this release.