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KION North America Corporation Honors Top Dealers

SUMMERVILLE, S.C. — KION North America Corporation awarded top dealers based on 2018 performance at its 2019 Dealer Meeting in Charleston, South Carolina this week. The 2019 Dealer Meeting gave dealers the opportunity to be the first in the industry to see the new full line of warehouse equipment that Linde Material Handling will release in North America. The public will be introduced to these new products next month at ProMat in Chicago, IL. The warehouse line can be viewed in booth S2403 and the KION North America and Dematic Mobile Automation partnership can be viewed in booth S2603.

The top honor, the President's Award, was awarded to Bravo Montacargas for achieving the highest total combined sales for lift trucks and parts.

The Palmetto Award was awarded to KION North America dealers who met or exceeded their annual market plan goals. Those dealers are as follows: Bravo Montacargas, Carson Industries, Elevex (formerly Manutention Quebec), Equipments Industries BDL, Glacier Forklift & Equipment, Global Equipment, Granite Industrial Machinery, Industrial Parts and Service Co., Inc., Industrial Parts Warehouse - Lift Techs, Inter Price Logistica, Kensar Equipment, Larry T. Weiss Company, Lift Parts Service, Matthai Material Handling, Pennwest Industrial Trucks, LLC, The Lilly Company and Wisconsin Lift Truck.

The Class Act Award was given to dealers who purchased trucks in each of the five classes. Class Act Award recipients are as follows: Carson Industries, Elevex, Multi-Batteries and Forklift, Corp., and Wisconsin Lift Truck.

The following dealers joined the 100 Club for ordering over 100 trucks in 2018: Bravo Montacargas, Bennett Material Handling, Hansler Industries, Industrial Parts and Service Co., Inc., Elevex, Matthai Material Handling, Pennwest Industrial Trucks, LLC, RI-GO Lift Truck, Select Equipment Sales and Wisconsin Lift Truck. For ordering just below that 100 truck mark, Inter Price Logistica was awarded the "Merit Award."

Bravo Montacargas and Global Equipment were recognized as being the top two dealers who ordered the most hydrostat trucks. Bravo Montacargas and Wisconsin Lift Truck were recognized as being the top two dealers who ordered the most electric trucks.

KION North America also awarded the Sales Excellence Award to the dealers who had top sales/order intake in their perspective region of North America. The Sales Excellence Award for Canada was awarded to Elevex. In the United States, Wisconsin Lift Truck received the Sales Excellence Award and Bravo Montacargas took home the award for top sales in Mexico/Caribbean.

Select Equipment Sales received the Baoli Dealer of the Year Award for selling the most Baoli brand trucks.

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KION North America Corporation

Headquartered in Summerville, S.C., KION North America Corporation is a member of the KION Group, one of the world's two leading manufacturers of industrial trucks and the largest manufacturer of electric forklifts. Their brand companies, Linde and Baoli, serve the specific industrial truck requirements of the U.S. Canadian and Mexican markets with a comprehensive and complementary product portfolio. Headquartered in Summerville, S.C., KION North America produces material handling equipment known for their innovative technologies, reduced energy consumption and low operating costs. KION North America also works closely with their sister company, Dematic, the global leader in automated material handling that provides a comprehensive range of intelligent supply chain and automation solutions.

Disclaimer

This release contains forward-looking statements that are subject to various risks and uncertainties. Future results could differ materially from those described in these forward-looking statements due to certain factors, e.g. changes in business, economic and competitive conditions, regulatory reforms, results of technical studies, foreign exchange rate fluctuations, and the availability of financing. We do not undertake any responsibility to update the forward-looking statements in this release.